

# Private sector involvement, experiences from the Pacific



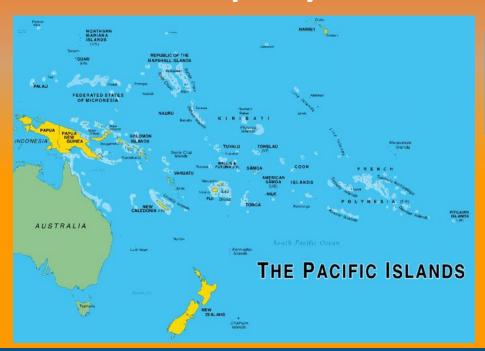
# About PCRN and our partners

- Coordinating group established including registrars from the Cook Islands, Fiji, New Zealand, Samoa, and Vanuatu.
- Membership for any State or Country level Civil Registrar
  - 45 Registrars from 36 countries or states
- Associate membership extended to relevant partner agencies – 21 organizations
- Business partners 12 businesses
- Terms of Reference and small work plan
- Three large meetings + smaller workshops
- E-newsletter to over 200 addresses



Pacific Civil Registrar Network

# Lots of players ...





















#### SUPPORTED BY THE BRISBANE ACCORD GROUP (BAG)























### Private sector is crucial

- Everything Registrars do needs private sector input – IT systems, security paper, couriers
- As suppliers and as paying consumers
- Best to form trusted relationship partners who understand each other



## Some examples:

- Security paper and stock management Bulk buying by Australian States with potential to include NZ
- Sales of Data to genealogy websites with links to BDM certificate sales sites
- Digitising records genealogy websites scan and then give copy
- CRVSNow cloud-based registry system developed with Registrars for small-medium countries
- Joint ventures myTrove initially funded by BDM to provide new customer service option. Now buys data to on-sell
- Sponsorship of civil registrar regional meetings

## Don't be afraid — Be aware

- Businesses will have several objectives the main one will be making money, but they are also good people who want to help
- If the product or service is free .... You or your data is what is being sold ....
- Watch out for "vendor lock-in" but also remember there are benefits of having experts with lost of staff
- Always have a contract and make sure you retain ownership of the data and core infrastructure (eg code in escrow)



#### **Jeff Montgomery**

Registrar General and General Manager

Services and Access

**Department of Internal Affairs** 

**New Zealand** 

<u>Jeff.montgomery@dia.govt.nz</u>

**Twitter: @montgomerynz** 

# Questions?

