

Financing CRVS - how to make money without charging for registrations

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New Zealand Context

Registrar-General and General Manager Services and Access - Independent statutory officer

47 registries nationally - Four run directly by the Department and 43 by the Department's agents, Ministry of Justice and local councils.

Each year, we register:

- 61,000 births (Free)
- 34,000 deaths (Free)
- 23,000 relationships
- 52,000 new citizenship applications

Each year we sell:

- 725,000 Passports
- 300,000 certificates
- 24,000 Apostilles & Authentications
- 10,000 Official Document Translations
- Data to government and busineses



Coverage and Reputation Essential

- 95% of my budget comes from sales of certificates or data
- We 99% coverage, with most births registered online within 5 days of birth and deaths within 3 days of burial
- We can issue a certificate within 2 days or less
- Our data is highly accurate and our certificates are on secure paper
- Ordering a certificate is easy and can be done entirely online, by phone or in person
- Active social media marketing programme

Birth Certificates

- Single, plain certificate \$33
- Decorative Certificate \$35
- Two-pack \$55





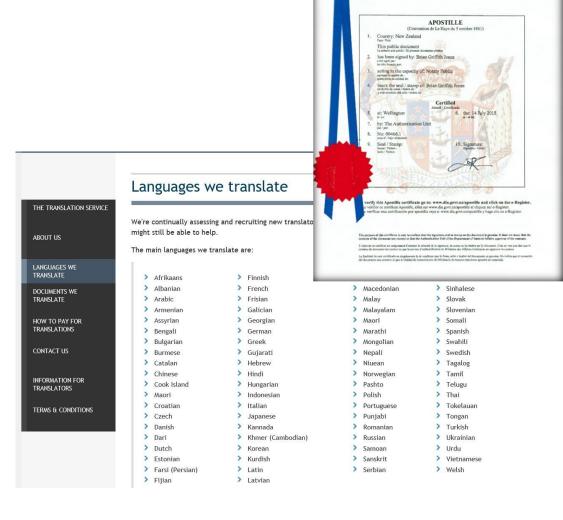
Historical Certificates and Printouts

- Print out \$25
- Certificates\$33/\$35
- Links from
 Ancestry.Com,
 Family Search and
 Find My Past



Value added services

- Apostilles or Authentications
- Translations
- Urgent services and couriers



INTERNAL AFFAIRS

Data Sales – The future

Bulk data

- Other government Departments
- Banks and other businesses to cleanse their mailing lists
- Ancestry sites

Individual data

- Confirmation Service
- myTrove death service

Rates

 \$150 file fee, 15cents or 45cents per record



Questions?

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